BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 350.650.650.167 | 344.383.235.920 |
| I | Cash \& Cash equivalents | 110 |  | 16.789.135.359 | 12.373.326.136 |
| 1 | Cash | 111 | V. 01 | 8.889.135.359 | 7.073 .326 .136 |
| 2 | Cash equivalents | 112 |  | 7.900.000.000.00 | 5.300.000.000.00 |
| II | Short-term financial investments | 120 | V. 02 | 220.526.920.548 | 229.106.623.647 |
| ----11 | Short-term investments | 121 |  | 220.526 .920 .548 | 229.106.623.647 |
| 2 | Provision for devaluation of short-term investments | 129 |  | -------------17380. | - |
| III | Short-term receivables | 130 |  | 69.090.173.360 | 57.987.537.914 |
| 1 | Trade accounts receivables | 131 |  | 5.102 .985 .393 | 6.337 .804 .216 |
| 2 | Prepayment to suppliers | 132 |  | 18.322.740.559 | 15.981.901.933 |
| 3 | Short-term intercompany receivables | 133 |  | - | - |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - |  |
| 5 | Other rece--------9ab | 135 | V.--- 03 | 45.987.655.771 | 35.991.040-128 |
| 6 | Provision for short-term doubtful debts | 139 |  | (323.208.363) | (323.208.363) |
| IV | Inventories | 140 |  | 39.429.415.196 | 40.624.100.275 |
| 1 | Inventories | 141 | V. 04 | 39.429.415.196 | 40.624.100.275 |
| 2 | Provision for devaluation of inventories | 149 |  |  | --- |
| V | Other short-term assets | 150 |  | 4.815.005.704 | 4.291.647.948 |
| -----1 | Short-term prepaid expenses | 151 |  | 1.365.323.431 | 1.096.607.302 |
| 2 | VAT deductible | 152 |  | 2.470 .732 .398 | 2.106.830.281 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 859.678.755 | 848.265.420 |
| 4 | Other short-term assets | 158 |  | 119.271.120 | 239.944.945 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 1.039.696.884.473 | 1.046.024.912.651 |
| 1 | Long-term receivables | 210 |  | 71.899.972.220 | 71.899.972.220 |
| 1 | Long-term receivables from customers | 211 |  | 67.549.972.220 | 67.549.972.220 |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | 4.350.000.000 | 4.350.000.000 |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 715.447.223.657 | 691.288.588.368 |
| 1 | Tangible fixed assets | 221 | V. 08 | 87.440.941.204 | 84.540.421.329 |
|  | - Historical cost | 222 |  | 158.053.809.103 | 149.851.383.514 |
|  | - Accumulated depreciation | 223 |  | (70.612.867.899) | (65.310.962.185) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 268.442.342.496 | 270.038.427.714 |
|  | - Historical cost | 228 |  | 305.250.353.178 | 302.686.161.126 |
|  | - Accumulated depre-----------1ation | 229 |  | (36.808.010.682) | (32.647.733.412) |


| 4 | Construction in progress | 230 | V. 11 | 359.563.939.957 | 336.709.739.325 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | -242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 127.865.695.218 | 147.568.081.625 |
| 1 | Investment in subsidiaries | 251 |  | ------------156- |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | 100.770.156.510 | 102.737.542.917 |
| 3 | Other long-term investments | -258 | V. 13 | 27.360 .000 .000 | 45.095.000.000 |
| 4 |  | -259 |  | (264.461.292) | (264.461.292) |
| V | Other long-term assets | 260 |  | 2.814.098.990 | 2.367.308.876 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 2.716.688.990 | 2.269.898.876 |
| 2 | Deferred income tax assets | -262 | V. 21 | ------------ | ----------- |
| 3 | Others | 268 |  | 97.410.000 | 97.410.000 |
| VI. | Goodwill | 269 |  | 121.669.894.388 | 132.900.961.562 |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 1.390.347.534.640 | 1.390.408.148.571 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 384.233.869.080 | 391.323.560.801 |
| I | Short-term liabilities | 310 |  | 270.264.089.193 | 265.235.266.717 |
| ------1 | Short-term borrowing | 311 | V. 15 | 174.070.482.834 | 164.524 .391 .800 |
| 2 | Trade accounts payable | 312 |  | 6.743 .715 .696 | 4.841 .814 .492 |
| 3 | Advances from customers | 313 |  | 3.248 .569 .474 | 10.468 .453 .289 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 2.880.919.627 | 3.279 .379 .980 |
| - | Payable to employees | 315 |  | 1.629 .571 .576 | 1.855 .093 .985 |
| 6 | Payable expenses | 316 | V. 17 | 75.517.047.776 | 73.551.107.037 |
| 7 | Intercompany payable | 317 |  | --------------17-1- |  |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| - |  | 319 | V.-18 | 4.261.474.287 | 4.050 .252 .378 |
| 10 | Provision for short-term liabilities | 320 |  | -----------1.- |  |
| 11 | Bonus and welfare fund | 323 |  | 1.912.307.923 | 2.664.773.756 |
| II | Long-term liabilities | 330 |  | 113.969.779.887 | 126.088.294.084 |
| ---1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - |  |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 57.278 .506 .503 | 69.107 .512 .223 |
| 5 | Deferred income tax payable | 335 | V. 21 | 56.691.273.384 | 56.980.781.861 |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 847.274.689.248 | 839.783.523.652 |
| I------ | Capital sources and funds | 410 | V. 22 | 847.274.689.248 | 839.783.523.652 |
| -----1 | Paid-in capital | 411 |  | 905.000.000.000 | 905.000.000.000 |
| 2 | Capital surplus | 412 |  | 24.455 .000 .000 | 24.455 .000 .000 |
| 3 | Other capital of owner | 413 |  | - | - |
| 4 | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differences | 415 |  | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - |  |
| 7 | Investment and development fund | 417 |  | 134.798.422 | 134.798.422 |
| 8 | Financial reserve fund | 418 |  | 134.798 .422 | 134.798.422 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | (82.449.907.596) | (89.941.073.192) |
| 11 | Capital for construction work | 421 |  | - |  |
| II | Budget sources | 430 |  | - | - |
|  | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 |  |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | 158.838.976.312 | 159.301.064.118 |
|  | TOTAL RESOURCES | 440 |  | 1.390.347.534.640 | 1.390.408.148.571 |

INCOME STATEMENT

## Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 122.126.820.515 | 110.777.929.014 |
| 2. Deductions | 02 |  | 1.232.427.014 | 231.912.378 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 120.894.393.501 | 110.546.016.636 |
| 4. Cost of sales | 11 | VI. 27 | 57.503.036.812 | 55.399.212.573 |
| 5. Gross profit (20=10-11) | 20 |  | 63.391.356.689 | 55.146.804.063 |
| 6. Financial income | 21 | VI. 26 | 13.067.898.276 | 12.234.955.335 |
| 7. Financial expenses | 22 | VI. 28 | 153.956.738 | 1.852.669.407 |
| - In which: Interest expense | 23 |  | 127.659.476 | 1.138.023.275 |
| 8. Selling expenses | 24 |  | 15.674.836.311 | 13.701.551.495 |
| 9. General \& administrative expenses | 25 |  | 35.572.379.143 | 31.039.032.307 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 25.058.082.773 | 20.788.506.189 |
| 11. Other income | 31 |  | 126.407.282 | 103.284.534 |
| 12. Other expenses | 32 |  | - | 52.811.788 |
| 13. Other profit (40=31-32) | 40 |  | 126.407.282 | 50.472.746 |
| 14. Profit or loss in joint venture | 45 |  | (1.967.386.407) | (107.720.486) |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 23.217.103.648 | 20.731.258.449 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 2.594.382.734 | 2.375.740.618 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | (289.508.477) | (4.486.552.040) |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 20.912.229.391 | 22.842.069.871 |
| 18.1 Profit after tax of minorities | 61 |  | 13.421.063.795 | 13.605.737.024 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 7.491.165.596 | 9.236.332.847 |
| 19. EPS (VND/share) | 70 |  | 83 | 122 |

CASH FLOW STATEMENT
Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 23.217.103.648 | 20.731.258.449 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 20.770.693.593 | 19.299.389.512 |
|  | Provisions | 03 |  | - | 394.446.483 |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
|  | Loss/gain from investment | 05 |  | (11.080.655.898) | (12.069.266.919) |
|  | Loan interest expenses | 06 |  | 127.659.476 | 1.138.023.275 |
| 3 | Operating profit before the changes of current capital | 08 |  | 33.034.800.819 | 29.493.850.800 |
|  | Changes in accounts receivable | 09 |  | 2.889.873.574 | 1.524.101.618 |
|  | Changes in inventories | 10 |  | 1.194.685.079 | (1.201.254.560) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (12.234.833.306) | 11.254.990.530 |
|  | Changes in prepaid expenses | 12 |  | (715.506.244) | 35.224 .461 |
|  | Loan interest paid | 13 |  | (13.138.346.881) | (1.517.432.087) |
|  | Corporate income tax paid | 14 |  | (2.699.584.055) | (3.458.938.808) |
|  | Other receivables | 15 |  | - |  |
|  | Other payables | 16 |  | (2.136.971.865) | (1.525.787.459) |
|  | Net cash provided by (used in) operating activities | 20 |  | 6.194.117.121 | 34.604.754.495 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (11.265.807.616) | (31.267.286.859) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | (6.337.000.000) | (147.872.000.000) |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | 28.651.703.099 | 7.991.070.789 |
| 5 | Cash paid for joining capital in other companies | 25 |  | -................ | -............. |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 3.055.533.283 | 1.249.176.693 |
|  | Net cash used in investing activities | 30 |  | 14.104.428.766 | (169.899.039.377) |
| IIII | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | 225.000.000.000 |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 11.823.696.096 | 3.012.933.273 |
| 4 | Cash paid to principal debt | 34 |  | (14.106.610.782) | (46.887.385.130) |
| 5 | Cash paid to financial lease debt | 35 |  | - - | - - - |
| 6 | Dividend, profit paid for owners | 36 |  | (13.599.821.978) | (15.539.297.737) |
|  |  |  |  |  | - |
|  |  | 40 |  | (15.88........736.6......) | 165.58.................. |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | 4.415.809.223 | 30.291.965.524 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 12.373.326.136 | 20.010.358.942 |
|  | Influence of foreign exchange change | 61 |  | - | - |

